

Universal Credit Application

(Consumer Real Estate)

1. Type of Application

(Check only one of the four checkboxes; and sign, if joint credit. Use another application if more than two applicants.)

- Individual Credit.** If checked, this is an *Application for Individual Credit* - relying **solely** on my income and assets.
- Individual Credit with Another.** If checked, this is an *Application for Individual Credit* - relying on my income and assets **and** on income and/or assets of another as a basis for loan qualification. *(Complete Applicant and Co-Applicant sections.)*
- Individual Credit (Community Property State).** If checked, this is an *Application for Individual Credit* - relying on my income or assets. The income or assets of my spouse (or other person), who has community property rights pursuant to state law, will not be used as a basis for loan qualification. However, his or her liabilities must be considered because my spouse (or other person) has community property rights pursuant to applicable law, and, as Applicant, I reside in a community property state, the property that will secure the loan is located in a community property state, or I am relying on other property located in a community property state as a basis for repayment of the loan. *(Complete Applicant and Co-Applicant sections.)*
- Joint Credit.** If checked, this is an *Application for Joint Credit*. By signing below, the Applicant and Co-Applicant agree that each of us intend to apply for joint credit. *(Complete Applicant and Co-Applicant sections.)*

Applicant for Joint Credit

Co-Applicant for Joint Credit

2. Type of Mortgage and Terms of Credit

| | | | |
|---|--------------------|---------------|---|
| Mortgage Applied For <input type="checkbox"/> Home Purchase or Refinancing <input type="checkbox"/> Home Equity Loan <input type="checkbox"/> Home Equity Line of Credit <input type="checkbox"/> | | | Lender's Case No. |
| Amount/Credit Limit \$ | Interest Rate % | No. of Months | Amortization Type <input type="checkbox"/> Fixed <input type="checkbox"/> ARM <input type="checkbox"/> |

3. Property Information and Purpose of Credit

Subject Property Address (street, city, state & ZIP) _____ No. of Units _____

Legal Description of Subject Property (attach description if necessary) _____ Year Built _____

| | | |
|--|--|--|
| Purpose of Loan <input type="checkbox"/> Purchase <input type="checkbox"/> Construction <input type="checkbox"/> Other: <input type="checkbox"/> Refinance <input type="checkbox"/> Construction-Permanent | | Property will be: <input type="checkbox"/> Primary Residence <input type="checkbox"/> Secondary Residence <input type="checkbox"/> Investment |
|--|--|--|

Complete this line if construction or construction-permanent loan.

| Year Lot Acquired | Original Cost | Amount Existing Liens | (a) Present Value of Lot | (b) Cost of Improvements | Total (a + b) |
|-------------------|---------------|-----------------------|--------------------------|--------------------------|---------------|
| | \$ | \$ | \$ | \$ | \$ |

Complete this line if this is a refinance loan.

| Year Acquired | Original Cost | Amount Existing Liens | Purpose of Refinance | Describe Improvements <input type="checkbox"/> made <input type="checkbox"/> to be made |
|---------------|---------------|-----------------------|----------------------|--|
| | \$ | \$ | | Cost: \$ |

Title will be held in what Name(s) _____ Manner in which Title will be held _____ Estate will be held in:
 Fee Simple Leasehold (show expiration date)

Source of Down Payment, Settlement Charges, and/or Subordinate Financing (explain) _____

Applicant

4. Applicant Information

Co-Applicant

| | | | | | | | |
|--|------------------------------------|---|---------------|--|------------------------------------|--------------------------------------|---------------|
| Applicant's Name | | | | Co-Applicant's Name | | | |
| Social Security No. | Primary Phone | <input type="checkbox"/> Cell | Date of Birth | Social Security No. | Primary Phone | <input type="checkbox"/> Cell | Date of Birth |
| ID Type & No. | Issued By | Issue Date | Exp. Date | ID Type & No. | Issued By | Issue Date | Exp. Date |
| E-mail Address | | | | E-mail Address | | | |
| <input type="checkbox"/> Married | <input type="checkbox"/> Separated | Dependents (not listed by Co-Applicant) | | <input type="checkbox"/> Married | <input type="checkbox"/> Separated | Dependents (not listed by Applicant) | |
| <input type="checkbox"/> Unmarried <small>(including single, divorced, widowed)</small> | No. | Ages | | <input type="checkbox"/> Unmarried <small>(including single, divorced, widowed)</small> | No. | Ages | |
| Present Address <input type="checkbox"/> Own <input type="checkbox"/> Rent <input type="checkbox"/> _____ No. Yrs. _____ | | | | Present Address <input type="checkbox"/> Own <input type="checkbox"/> Rent <input type="checkbox"/> _____ No. Yrs. _____ | | | |
| Mailing Address, if different from Present Address | | | | Mailing Address, if different from Present Address | | | |
| Former Address <input type="checkbox"/> Own <input type="checkbox"/> Rent <input type="checkbox"/> _____ No. Yrs. _____ | | | | Former Address <input type="checkbox"/> Own <input type="checkbox"/> Rent <input type="checkbox"/> _____ No. Yrs. _____ | | | |

| Applicant | | 5. Employment Information | | Co-Applicant | |
|---|---|---|---|---|------------------|
| Name & Address of Employer <input type="checkbox"/> Self Employed | Yrs. on this job | Name & Address of Employer <input type="checkbox"/> Self Employed | Yrs. on this job | Name & Address of Employer <input type="checkbox"/> Self Employed | Yrs. on this job |
| | Yrs. employed in this line of work/profession | | Yrs. employed in this line of work/profession | | |
| Position/Title/Type of Business | Business Phone | Position/Title/Type of Business | Business Phone | Position/Title/Type of Business | Business Phone |

If employed in current position for less than two years or if currently employed in more than one position, complete the following:

| | | | | | |
|---|----------------------------|---|----------------------------|---|----------------------------|
| Name & Address of Employer <input type="checkbox"/> Self Employed | Dates (from - to) | Name & Address of Employer <input type="checkbox"/> Self Employed | Dates (from - to) | Name & Address of Employer <input type="checkbox"/> Self Employed | Dates (from - to) |
| | Business Phone | | Business Phone | | |
| Position/Title/Type of Business | Gross Monthly Income \$ | Position/Title/Type of Business | Gross Monthly Income \$ | Position/Title/Type of Business | Gross Monthly Income \$ |
| Name & Address of Employer <input type="checkbox"/> Self Employed | Dates (from - to) | Name & Address of Employer <input type="checkbox"/> Self Employed | Dates (from - to) | Name & Address of Employer <input type="checkbox"/> Self Employed | Dates (from - to) |
| | Business Phone | | Business Phone | | |
| Position/Title/Type of Business | Gross Monthly Income \$ | Position/Title/Type of Business | Gross Monthly Income \$ | Position/Title/Type of Business | Gross Monthly Income \$ |

6. Monthly Income and Combined Housing Expense Information

| Gross Monthly Income | Applicant | Co-Applicant | Total | Combined Monthly Housing Expense | Present | Proposed |
|--|-----------|--------------|-------|----------------------------------|---------|----------|
| Base Empl. Income* | \$ | \$ | \$ | Rent | \$ | |
| Overtime | \$ | \$ | \$ | First Mortgage (P&I) | \$ | \$ |
| Bonuses | \$ | \$ | \$ | Other Financing (P&I) | \$ | \$ |
| Commissions | \$ | \$ | \$ | Hazard Insurance | \$ | \$ |
| Dividends/Interest | \$ | \$ | \$ | Real Estate Taxes | \$ | \$ |
| Net Rental Income | \$ | \$ | \$ | Mortgage Insurance | \$ | \$ |
| Other (before completing, see the notice in "Describe Other Income," below) | \$ | \$ | \$ | Homeowner Assn. Dues | \$ | \$ |
| | | | | Other | \$ | \$ |
| Total | \$ | \$ | \$ | Total | \$ | \$ |

* Self Employed Applicant(s) may be required to provide additional documentation such as tax returns and financial statements.

| A/C | Describe Other Income | Notice: Alimony, child support, or separate maintenance income need not be revealed if the Applicant (A) or Co-Applicant (C) does not choose to have it considered for repaying this loan. | Monthly Amount |
|-----|-----------------------|--|----------------|
| | | | \$ |
| | | | \$ |
| | | | \$ |

7. Assets and Liabilities

This Statement and any applicable supporting schedules may be completed jointly by both married and unmarried Co-Applicants if their assets and liabilities are sufficiently joined so that the Statement can be meaningfully and fairly presented on a combined basis; otherwise, separate Statements and Schedules are required. If the *Co-Applicant section* was completed about a non-applicant spouse or other person, this Statement and supporting schedules must also be completed about that spouse or other person.

Completed Jointly Not Jointly

Schedule of Real Estate Owned. (If additional properties are owned, use continuation sheet.)

| Property Address (enter S if sold, PS if pending sale, R if rental for income or O for other) | Type of Property | Present Market Value | Amount of Mortgages & Liens | Gross Rental Income | Mortgage Payments | Insurance, Maintenance, Taxes & Misc. | Net Rental Income |
|--|------------------|----------------------|-----------------------------|---------------------|-------------------|---------------------------------------|-------------------|
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| | | \$ | \$ | \$ | \$ | \$ | \$ |
| Totals | | \$ | \$ | \$ | \$ | \$ | \$ |

List any additional names under which credit has previously been received and indicate appropriate creditor name(s) and account number(s):

| Alternate Name | Creditor Name | Account Number |
|----------------|---------------|----------------|
| | | |

7. Assets and Liabilities (Continued)

| Assets | Cash or Market Value | Liabilities and Pledged Assets. List the creditor's name, address, and account number for all outstanding debts, including automobile loans, revolving charge accounts, real estate loans, alimony, child support, stock pledges, etc. Use continuation sheet, if necessary. Indicate by (*) those liabilities, which will be satisfied upon sale of real estate owned or upon refinancing of the subject property. | | | |
|---|----------------------|---|---|------------------------------|-----------|
| Description | | | | | |
| Cash deposit toward purchase held by: | \$ | | | | |
| List checking and savings accounts below | | Liabilities | Monthly Payment & Months Left to Pay | Unpaid Balance | |
| Name and address of Bank, S&L, or Credit Union | | Name and address of Company | \$ Payment/ Months | \$ | |
| Acct. no. | \$ | Acct. no. | <input type="checkbox"/> Revolving | | |
| Name and address of Bank, S&L, or Credit Union | | Name and address of Company | \$ Payment/ Months | \$ | |
| Acct. no. | \$ | Acct. no. | <input type="checkbox"/> Revolving | | |
| Name and address of Bank, S&L, or Credit Union | | Name and address of Company | \$ Payment/ Months | \$ | |
| Acct. no. | \$ | Acct. no. | <input type="checkbox"/> Revolving | | |
| Name and address of Bank, S&L, or Credit Union | | Name and address of Company | \$ Payment/ Months | \$ | |
| Acct. no. | \$ | Acct. no. | <input type="checkbox"/> Revolving | | |
| Stocks & Bonds (Company name/number & description) | \$ | Name and address of Company | \$ Payment/ Months | \$ | |
| | | Acct. no. | <input type="checkbox"/> Revolving | | |
| Life Insurance net cash value | \$ | Name and address of Company | \$ Payment/ Months | \$ | |
| Face amount: \$ | | | | | |
| Subtotal Liquid Assets | \$ | | | | |
| Real estate owned (enter market value from schedule of real estate owned) | \$ | | | | |
| | | Acct. no. | <input type="checkbox"/> Revolving | | |
| Vested interest in retirement fund | \$ | Name and address of Company | \$ Payment/ Months | \$ | |
| Net worth of business(es) owned (attach financial statement) | \$ | | | | |
| | | Acct. no. | <input type="checkbox"/> Revolving | | |
| Automobiles owned (make and year) | \$ | Alimony/Child Support/Separate Maintenance Payments Owed to: | \$ | | |
| | | Job-Related Expense (child care, union dues, etc.) | \$ | | |
| Other Assets (itemize) | \$ | | | | |
| | | Total Monthly Payments | \$ | | |
| Other Assets (from continuation page, if any) | \$ | Other Liabilities (from continuation page, if any) | | | |
| | | | | | |
| Total Assets (a) | \$ | Net Worth (a - b) | \$ | Total Liabilities (b) | \$ |

8. Declarations

| | Applicant | | Co-Applicant | | | Applicant | | Co-Applicant | |
|---|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----|
| | Yes | No | Yes | No | | Yes | No | Yes | No |
| a. Are there any outstanding judgments against you? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | | | | | |
| b. Have you been declared bankrupt within the past 10 years? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | | | | | |
| c. Have you had property foreclosed upon or given title or deed in lieu thereof in the last 7 years? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | | | | | |
| d. Are you a party to a lawsuit? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | | | | | |
| e. Have you directly or indirectly been obligated on any loan which resulted in foreclosure, transfer of title in lieu of foreclosure, or judgment? | | | | | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |
| f. Are you presently delinquent or in default on any Federal debt or any other loan, mortgage, financial obligation, bond, or loan guarantee? | | | | | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | |

8. Declarations (Continued)

| | Applicant | | Co-Applicant | | | Applicant | | Co-Applicant | |
|--|--------------------------|--------------------------|--------------------------|--------------------------|--|--------------------------|--------------------------|--------------------------|--------------------------|
| | Yes | No | Yes | No | | Yes | No | Yes | No |
| g. Are you obligated to pay alimony, child support, or separate maintenance? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | m. Have you had an ownership interest in a property in the last three years? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| h. Is any part of the down payment borrowed? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | (1) What type of property did you own -- principal residence (PR), second home (SH), or investment property (IP)? | _____ | _____ | _____ | _____ |
| i. Are you a co-maker or endorser on a note? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | (2) How did you hold title to the home -- solely by yourself (S), jointly with your spouse (SP), or jointly with another person (O)? | _____ | _____ | _____ | _____ |
| j. Are you a U.S. citizen? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | n. Are there any other equity loans on the property? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| k. Are you a permanent resident alien? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | | | | | |
| l. Do you intend to occupy the property as your primary residence? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | | | | | |

9. Continuation and Additional Information

Instructions. Use this section if you need more space to complete the Universal Credit Application. Mark "A" for Applicant and "C" for Co-Applicant. Use this space if you answered "Yes" to any of the questions in Section 8.

10. Federal Notices

Important Information to Applicant(s). To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify, and record information that identifies each person who applies for a loan or opens an account.

What this means for you. When you apply for a loan or open an account, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also ask to see your driver's license and/or other identifying documents. In some instances, we may use outside sources to confirm the information. The information you provide is protected by our privacy policy and federal law.

False Statements. By signing below, I/we fully understand that it is a federal crime punishable by fine or imprisonment, or both, to knowingly make any false statements concerning any of the above facts as applicable under the provisions of Title 18, United States Code, Section 1001, *et seq.*

11. State Notices

California Residents. Each applicant, if married, may apply for a separate account.

Massachusetts Residents. Under Massachusetts statute, Mass. Gen. L. ch. 184, Section 17B, you, the Applicant (and Co-Applicant) are entitled to know the following:

1. The responsibility of the attorney for the Mortgagee is to protect the interest of the Mortgagee.
2. Mortgagors may, at their own expense, engage an attorney of their own selection to represent their interests in the transaction.

For Home Equity Line of Credit. The current annual percentage rate for finance charges and, if the rate may vary, a statement to that effect and of the circumstances under which the rate may increase and whether there are any limitations on any such increase, as well as the effects of any such increase; the conditions under which a finance charge may be imposed, including the time period within which any credit extended may be repaid without incurring a finance charge; whether any annual fee is charged and the amount of any such fee; and whether any other charges or fees may be assessed, the purposes for which they are assessed, and the amounts of any such charges or fees.

New York Residents. A consumer report may be ordered in connection with your application. Upon your request, we will inform you whether or not a report was ordered. If a report was ordered, we will tell you the name and address of the consumer reporting agency that provided the report. Subsequent reports may be ordered or utilized in connection with an update, renewal or extension of credit for which you have applied.

Ohio Residents. The Ohio laws against discrimination require all creditors make credit equally available to all creditworthy customers, and that credit reporting agencies maintain separate credit histories on each individual upon request. The Ohio Civil Rights Commission administers compliance with this law.

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.

Texas Residents. The owner of the homestead is not required to apply the proceeds of the extension of credit to repay another debt except debt secured by the homestead or debt to another lender.

Wisconsin Residents. Notice to Married Applicants. No provision of any marital property agreement, unilateral statement under Wisc. Statutes §766.59 or a court decree under Wisc. Statutes §766.70 adversely affects the interest of the lender unless the lender, prior to the time the credit is granted, is furnished a copy of the agreement, statement or decree or has actual knowledge of the adverse provision when the obligation to the lender is incurred.

For married Wisconsin Residents. The credit being applied for, if granted, will be incurred in the interest of my marriage or family. I understand the creditor may be required by law to give notice of this transaction to my spouse.

12. Acknowledgment and Agreement

Each of the undersigned specifically represents to Lender and to Lender's actual or potential agents, brokers, processors, attorneys, insurers, servicers, successors and assigns and agrees and acknowledges that: (1) the information provided in this application is true and correct as of the date set forth opposite my signature and that any intentional or negligent misrepresentation of this information contained in this application may result in civil liability, including monetary damages, to any person who may suffer any loss due to reliance upon any misrepresentation that I have made on this application, and/or in criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Sec. 1001, *et seq.*; (2) the loan requested pursuant to this application (the "Loan") will be secured by a mortgage or deed of trust on the property described in this application; (3) the property will not be used for any illegal or prohibited purpose or use; (4) all statements made in this application are made

12. Acknowledgment and Agreement (Continued)

for the purpose of obtaining a residential mortgage loan; (5) the property will be occupied as indicated in this application; (6) the Lender, its servicers, successors or assigns may retain the original and/or an electronic record of this application, whether or not the Loan is approved; (7) the Lender and its agents, brokers, insurers, servicers, successors and assigns may continuously rely on the information contained in the application, and I am obligated to amend and/or supplement the information provided in this application if any of the material facts that I have represented herein should change prior to closing of the Loan; (8) in the event that my payments on the Loan become delinquent, the Lender, its servicers, successors or assigns may, in addition to any other rights and remedies that it may have relating to such delinquency, report my name and account information to one or more consumer reporting agencies; (9) ownership of the Loan and/or administration of the Loan account may be transferred with such notice as may be required by law; (10) neither Lender nor its agents, brokers, insurers, servicers, successors or assigns has made any representation or warranty, express or implied, to me regarding the property or the condition or value of the property; and (11) my transmission of this application as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or my facsimile transmission of this application containing a facsimile of my signature, shall be as effective, enforceable and valid as if a paper version of this application were delivered containing my original written signature.

Consent. You authorize us to contact you using any of the telephone numbers listed on this Credit Application or that you subsequently provide us in connection with your credit account - regardless whether the number we use is assigned to a paging service, cellular telephone service, specialized mobile radio service or other radio common carrier service or any other service for which you may be charged for the call. You further authorize us to contact you through the use of voice, text and email and through the use of pre-recorded/artificial voice messages or an automated dialing device.

Acknowledgment. Each of the undersigned hereby acknowledges that any owner of the Loan, its servicers, successors and assigns, may verify or reverify any information contained in this application or obtain any information or data relating to the Loan, for any legitimate business purpose through any source, including a source named in this application or a consumer reporting agency.

X _____ Date X _____ Date
 Applicant's Signature Co-Applicant's Signature

[This area intentionally left blank.]

For Mortgage Loan Originator

This information was provided: In a face-to-face interview In a telephone interview
 By the applicant and submitted by fax or mail By the applicant and submitted via e-mail or the Internet

| | | | |
|---------------------------------|-------------------------------------|------------------------------------|--------------------------------|
| Loan Originator's Signature | | Date | Loan Originator's Phone Number |
| X | | | |
| Loan Originator's Name | Loan Originator Identifier | Loan Origination Company's Address | |
| Loan Origination Company's Name | Loan Origination Company Identifier | | |

Transaction Worksheet - Optional

| | | | |
|---|----|--|----|
| a. Purchase price | \$ | k. Applicant's closing costs paid by Seller | \$ |
| b. Alterations, improvements, repairs | \$ | l. Other Credits (explain) | \$ |
| c. Land (if acquired separately) | \$ | | |
| d. Refinance (include debts to be paid off) | \$ | m. Loan amount (exclude PMI, MIP Funding Fee financed) | \$ |
| e. Estimated prepaid items | \$ | n. PMI, MIP, Funding Fee financed | \$ |
| f. Estimate closing costs | \$ | o. Loan amount (add m & n) | \$ |
| g. PMI, MIP, Funding Fee | \$ | p. Cash from/to Applicant (subtract, j, k, l & o from i) | \$ |
| h. Discount (if Applicant will pay) | \$ | | |
| i. Total costs (add items a through h) | \$ | | |
| j. Subordinate financing | \$ | | |

For Lender's Use

| | | | |
|--|---|--|--|
| Lender's Initial Lien Position <input type="checkbox"/> First Lien <input type="checkbox"/> Second Lien <input type="checkbox"/> Subordinate Lien | First Lien Holder's Name & Address (if any) Loan No. | Second Lien Holder's Name & Address (if any) Loan No. | |
| Date Application Received | Received By | Amount Requested \$ | |
| Decision <input type="checkbox"/> Approved <input type="checkbox"/> Denied | Decision Date | Decision By | |
| HMDA Reportable <input type="checkbox"/> Yes | Amount Approved \$ | Initial Advance (if applicable) | Funding Date |
| Refinancing <input type="checkbox"/> Yes <input type="checkbox"/> Cash Out | Rescindable <input type="checkbox"/> Yes | Early Disclosures Given <input type="checkbox"/> Yes, on | High Cost Mortgage <input type="checkbox"/> Yes High Priced Mortgage <input type="checkbox"/> Yes |